

RESPONSES TO THE PRE-BID QUERIES – REQUEST FOR PROPOSAL FOR SELECTION OF AN AGENCY FOR DEVELOPMENT, OPERATION, MAINTENANCE AND MANAGEMENT OF TENT CITY IN THE THEME OF JAL MAHOTSAV AT HANUWANTIYA DISTRICT KHANDWA

NIT No.: 4493/MPTB/2025/hanuwantiya and SYSTEM NO - 2025 MPTB 436854 11.07.2025

PRE-BID MEETING DATE - 21.07.2025

.No.	Reference/Point according to RFP	Queries	Query Response from MPTB
PRAVEG LIMITED			
1	1.2.16 Total Duration of Service:	Tender Duration & Extension: It is mentioned that the contract is for a period of 5 years with a possible extension of another 5 years. However, we could not locate any clause explicitly mentioning this extension in the tender document. Kindly confirm if the extension clause exists and under what conditions it would be applicable.	Please refer clause no 1.2.16 of the RFP
2	1.2.24 (xxi)	2. Room Tariff & Premium Planning: As per our understanding, the room tariff is to be proposed by the bidder and can be used to plan an annual premium structure. Kindly confirm if the room tariff is to be decided entirely by the operator or if there are any guidelines or caps set by the authority.	Tents tariff to be decide by Agency. Please refer clause 1.2.24 of the RFP
3		3. Operational Days / Usage Period: The document suggests that the facility can be run for more than 100 days. We would like to seek clarity on whether the facility can be operated throughout the year (365 days), or if there are any restrictions or limitations on the duration of annual operation.	Yes. The agency shall strive to operate the facility round the year
Lalloji & Sons			
2.	1.2.8 Craft and Food Bazaar	Installation of High-quality stalls for Food, Souvenir, and Craft Bazaar (Please refer Clause 1.2.7 for requirements and please note that 50% of all stalls shall be allotted to/operated by MPTB) Out of 08 stalls - 04 stalls will be identified by MPTB?	Yes, 4 stalls shall be finalized by MPTB for the Artisans and Exhibitors
3.	Pg 13 (Point 14),	Parking Area for around 500 Cars and bikes with Attendant For a 40 nos tent city and 01 inaugural event, creating and managing the parking why there is a requirement of 500 cars and bikes parking requirement please provide the clarity	Successful bidder shall asses the parking requirement and should arrange for space accordingly
	Pg 13 (Point 15) First Aid & Medical Facility including Doctor on Call	Nearest Hospital is 20 kms away so it will be cost impact item so this cost will be paid by the dept or it will be borne by the bidder. Kindly provide the clarity.	Agency shall arrange the medical facilities and bear the cost.

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	Pg 13 (Point 16) 4 E-Rickshaws/ 2 Golf Carts and 3 Wheelchairs in good condition	Are these quantities fixed or it can be provided as per the requirement. Kindly provide the clarity.	Successful bidder shall assess the requirement and should arrange accordingly
	Pg 13 (Point 21) Separate Administrative Zone	Agency shall create a separate Administrative Zone for Police, Medical, Security, Government Staff with facility of 10 Tents for accommodation Ordormitory with attached bathrooms, along with necessary Food arrangements for maximum of 20 people Are these costs will be compensated to the bidder by the MPTB?	Agency shall develop the facilities on its own cost.
	Pg 13, 1.2.5 Accommodation Obligation DLX - 40 and Luxury - 10 = Total 50 Tents for Minimum 100 days	Is there a provision that instead of 50 tents, we consider 30 tents considering that the tender is "Premium Bases" we need to understand the CAPEX investment and would like to add more tents in the forthcoming years, depending on the demand Is there a provision that instead of 50 tents, we consider 30 tents considering that the tender is 'Premium Bases'?	No change
	Pg 16, 1.2.6 Adventure Experiences	There are total 19 activities including Yoda Kendra, Kidszone, Indoor activities and outdoor activities Kindly provide clarity regarding all 19 activities are compulsory, inspite of these activities to be chargeable- : (a) for the delegates will these be complimentary or chargeable (b) if complimentary will the agency be compensated for the complimentary usage (a) OPEX cost is high so is it possible to choose from the list?	Please refer point 1.2.6 note ii
	Pg 16, 1.2.7 Cultural Activities	Local band/live singing/standup comedy/local cultural performance/local folk shall be organized daily in the evening during the duration of tent city.	Yes
	Pg 16, 1.2.8 Craft and Food Bazaar	minimum 100 days with atleast 08 Stalls to exhibit and promote various Arts and Crafts of Madhya Pradesh (i.e., Bagh Print, Bell Metal, Maheshwari saree weaving, Gond Art, etc.). Further, out of the total 8 stalls, 4 stalls shall be finalized by MPTB for the Artisans and Exhibitors Is the Department providing support to the bidder to arrange stalls? Who bears the cost — bidder or department? Kindly clarify.	Agency bears the cost

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	Pg 17, 1.2.9 Publicity	15 Hoardings - 15X10 for 115 days. Will MPTB split the cost?	No
	Pg 17, 1.2.11 Digital Marketing & Promotion	Website maintenance & Social Media Handles	No - Website maintenance & Social Media Handles are under PART A and Inaugural program , stakeholders/ Influencer meet, cultural program during stakeholders meet are under part B, please refer corrigendum 4 and 5
	Pg 19, 1.2.12 Inaugural Program	Agency shall organize an inaugural program for 1 day every year and the costs related to the inaugural program must be borne by the Agency. The inaugural program shall be scheduled before the commencement of Tent City Activities every year. In addition to the activities and infrastructure defined for Tent City the Agency shall provide the below mentioned minimum infrastructure and arrangements for the inaugural event:	
	Pg 19, 1.2.13 Stakeholders / Influencers Meet	The agency will be responsible for organization and management of the Delegate Management service/Stakeholder Meet which will include complete logistics of boarding, lodging, catering (All meals including Breakfast, Lunch & Dinner), and transport of all delegates and tourism stakeholders and the aforementioned activities. Note: Tented Accommodation will be reserved for VIPs, influencers, tourism stakeholders & social media influencers, etc. for the duration of 5 days (Inaugural Program & Stakeholder Meet)	
	Pg 20, 1.2.14 Cultural Program	Cultural activities shall be organized with atleast 4 performance of National level Bands during the duration of tent city. The cultural show will be organized & managed by the Agency. The name of national level bands performing at the event shall be approved by MPTB. 04 days for Delegates	
	Pg 21, 1.2.15 Completion Report	Completion Report – Understand that these are part of part B VGF	
	Pg 22, 1.2.17 Delivery of Possession of Property	The property as described in Annexure X alongwith site plan, location plan, Khasra, land allocation letter, other documents & photograph from 3 sides would be handed over by Authority to the Agency on “as is where is”	Yes, Hanuwantiya site is demarcated

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		<p>basis within 07(seven) days from the date of signing of the Concession Agreement, free from all charges and encumbrances .</p> <p>Does the property plot have a demarcated boundary wall? Understand that these are part of Part B - VGF.</p>	
Sunset Desert Camp			
1	Point no 2.20	<p>Revision of Performance Guarantee Amount: We would like to suggest reconsideration of the current Performance Guarantee amount asked of ₹50lakhs. When the last tender for Hanuwantiya was issued five years ago under the VGF model, the performance guarantee amount was Rs 10 lac . Now, under the Premium model, we believe reducing the performance guarantee to ₹10 lakhs would be more appropriate. This adjustment would ease the vendor's initial capital burden while still ensuring accountability, as the fixed deposit (FD) form of guarantee continues to secure vendor compliance as per tender conditions.</p>	Accepted, Please refer Corrigendum 1 point no 1 and 2
2	Point no 1.2.25	<p>Payment Structure in Part B of the Tender: We propose that the department consider a revised structure where the quoted amount is paid in the first year, followed by a 20% incremental increase each subsequent year over a span of 5 to 10 years. This will ensure financial feasibility for bidders.</p>	Accepted, The VGF amount shall increase at a compounding rate of 5% per annum. Please refer Corrigendum 1 point no 4 and 5